



RFP # 897041

Request for Proposal (RFP)

**For the
Procurement
of
Isilon Cluster**

Issued by: The Purchasing Department
Project Name: Procurement Isilon Cluster
Date: October 2021

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1.0 Introduction

The purpose of this Request for Proposal (RFP) is to solicit from qualified vendors ‘a proposal to procure, configure and deploy an additional Dell H400 Isilon Cluster which synchronizes with our existing Cluster. The vendor will also be required to assist where necessary with software configuration and implementation to support the Jamaica Public Service Co. Ltd. (hereinafter JPSCo) in its delivery of operational efficiency and business continuity. The RFP provides vendors with the relevant operational and performance requirements of the system.

Therefore intended coverage of this RFP, and any agreement resulting from this solicitation, shall be for the use of all departments at JPSCo. JPSCo reserves the right to add and/or delete elements, or to change any element of the coverage and participation at any time without prior notification and without any liability or obligation of any kind or amount.

JPS shall retain the RFP, and all related terms and conditions, exhibits and other attachments, in original form in an archival copy. Any modification of these, in the vendor’s submission, is ground for immediate disqualification.

1.1 About JPS

Jamaica Public Service Company Limited (JPS) is an integrated electric utility company, and the sole distributor of electricity in Jamaica. The Company is engaged in the generation, transmission and distribution of electricity, and also purchases power from a number of Independent Power Producers (IPPs). Marubeni Corporation of Japan and East West Power Company (EWP) of Korea, are majority shareholders, with joint ownership of 80 per cent of the shares in JPS. The Government of Jamaica and a small group of minority shareholders own the remaining shares.

JPS serves over 600,000 residential, commercial and industrial customers, through a workforce of close to 1,500 employees and a network of offices throughout the island. The Company owns and operates 4 power stations, 8 hydroelectric plants, 1 Wind Park, 43 substations, and approximately 14,000 kilometres of distribution and transmission lines.

JPS has a number of contact points to manage customer interactions with the company to include Parish Offices, Call Centre, IVR, Email, Web Chat, Social Media and JPS Mobile App.

Along with the provision of electricity, JPS is a key partner in national development. The Company has a vibrant corporate social responsibility portfolio and makes significant contributions in the areas of education, sports, and community development. The company also has a strong environmental focus and carries out its operations in an environmentally friendly manner.

The Office of Utilities Regulation (OUR) has regulatory authority over JPS' operations.

1.2 Existing Environment– Hardware for Infrastructure

The current Isilon Network File Storage(NFS) cluster infrastructure consists of four(4) nodes. The specification of each node is as followed:

- Model: H400
- Compute: 2.2 GHz 4 Core
- Memory: 64 GBs
- Storage: 32 TBs

1.3 Definitions

Bidder, Consultant or Vendor shall mean JPSCo's qualified service provider acting in the role of the prime Vendor who responds with a proposal to this RFP.

Bid/Proposal shall mean the Bidder's formal written response indicating committed price.

“Delivery” means the design, development and facilitation of the Enterprise Data Management.

All references to JPSCo or Company shall mean the Jamaica Public Service Company Limited.

This document shall not be construed as a request for the authorization to perform work at JPSCo's expense. Any work performed by the Bidder in connection with preparation and responding to the Request for Proposal (RFP) and, if selected, negotiating a definitive agreement will be at the Bidder's own discretion and expense. This RFP does not represent a commitment to enter into a contract.

JPSCo reserves the right to reject any or all proposal(s) at its sole and absolute discretion. Submission of a proposal constitutes acknowledgement that the Bidder has read and agrees to be bound by such terms and conditions as outlined in the Bid document.

1.4 Bid Qualification Checklist

The following questions represent pre-qualification requirements. Questions without a response will be considered incomplete or do not meet the JPS minimum requirement and the bidder's bid rejected

1. Does your company have a proven track record in the Enterprise Data Management market

2. Does your company have qualified staff with proven technical track record in the Enterprise Data Management market.

2.0 GENERAL INSTRUCTIONS TO BIDDERS

The Bidder is expected to examine all instructions, terms and specifications in the Bidding Documents. Failure to furnish all information required by the Bidding Documents or submission of a bid not substantially responsive to the Bidding Documents in every respect will be at the Bidder's risk and may result in the rejection of its bid.

2.1 Points of Contact

All communications and questions with JPS regarding this RFP must be directed to the following Points of Contact (POC) via email:

Name: Jennifer Foster jfoster@jpsco.com
CC: Ann-Marie Woodham aaiken@jpsco.com

Email subject:

JPS RFP No. 897041 – Procurement of Isilon Cluster

2.2 Communication Regarding the RFP

Unauthorized communications concerning this RFP with other Company employees, executives or contractors may result in **immediate disqualification**.

All communication and questions should be submitted in writing, electronically to the POC. In order to ensure consistency in the information provided to Bidders, responses to questions received will be communicated to all participants, without revealing the source of the inquiries.

Only written responses will be considered official and binding. JPS reserves the right, at its sole discretion, to determine appropriate and adequate responses to questions and requests for clarification.

If for some reason, the Bidder cannot supply all materials electronically, hard copies will be accepted.

A Bidder contact should be provided for all questions and clarifications arising from the Proposal Queries should include:

- a) Company's name, company address and phone number, contact person, email address, position.
- b) References to specific points within this RFP using the Section number as reference
- c) Clear and concise questions

2.3 Period of Validity of Bids

Bids shall remain valid for ninety (90) days after submission. A bid valid for a shorter period may be rejected by the Company as non-responsive. In exceptional circumstances, the Company may solicit the Bidder's consent to an extension of the period of validity. The request and responses thereto shall be made in writing.

2.4 RFP Amendment and Cancellation

At any time prior to the deadline for the submission of bids, the Company may for any reason, whether at its own initiative or in response to a clarification requested by a prospective bidder, modify the Bidding documents by amendment.

The amendment will be done in writing to all prospective Bidders who have received the Bidding Documents.

In order to afford prospective Bidders reasonable time in which to take the amendment into account in preparing their bids, the Company may, at its discretion, extend the deadline for the submission of Bids.

2.5 Bid Withdrawal

A Bidder may withdraw a submitted bid at any time up to the deadline for submitting bids. To withdraw a bid, the Bidder must submit a written request electronically, or via fax, signed by an authorized representative to JPS before the deadline for submission. After withdrawing a previously submitted bid, the Bidder may submit another bid at any time up to the deadline for submitting bids.

2.6 Confidentiality of Data

The Bidder should recognize that JPS operates in a sensitive business environment and, for that reason the Bidder must treat the materials and data provided by JPS as confidential.

2.7 Corrupt or Fraudulent Practices

The Employer requires that Bidders, Suppliers, Contractors, and Consultants, observe the highest standard of ethics during the procurement and execution of such contracts:

Defines, for the purposes of this provision, the terms set forth below as follows:

1. "Corrupt Practice" means the offering, giving, receiving or soliciting of anything of value to influence the action of any officer/personnel involved in the procurement process or in contract execution;

2. “Fraudulent Practice” means a misrepresentation or omission of facts in order to influence a procurement process or the execution of a contract, to the detriment of the JPS and includes collusive practice among bidders (prior to or after bid submission) designed to establish bid prices at artificial non-competitive levels and to deprive JPS of the benefits of free and open competition;
3. “Collusive Practice” means a scheme or arrangement between two or more bidders, with or without the knowledge of the Procuring Entity, designed to establish bid prices at artificial non-competitive levels or to influence the action of any party in the procurement process or the execution of a contract; and
4. “Coercive Practice” means harming or threatening to harm, directly or indirectly, persons or their property to influence their participation in the procurement process or affect the execution of a contract;

2.8 Ownership of Work Product

All Deliverables and work product produced by the successful bidder for or on behalf of the Company, including all programming, documentation, plans, specifications, technology, inventions, processes, content, materials and works of authorship, and any and all inventions, discoveries and ideas that are made or conceived as a result of the Services performed under this Contract (collectively, the “Work Product”), shall belong exclusively to the Company.

3.0 PREPARATION OF BIDS

The bid shall be prepared in two (2) parts, operational and financial. The operational part should not contain any pricing information. The financial proposal shall be separate and contain price information and business profile. The uploaded proposals must include below:

A. Financial proposal

- 1) Bidders are required to submit their audited financial statements for the past 2 years with their Proposal in order to enable JPS to establish financial stability.
- 2) Financial Proposal:
Please include your Price Proposal. All prices must be in English Language)

B. Operational Information

The Operational proposal should include the following in the prescribed order below:

i) Business Profile

- Vendor Prequalification Form, **Appendix I**
- Evidence of establishment, type of organization, size, professional affiliates and number of persons currently employed.
- Executive Summary indicating why your firm should be chosen to provide the subject solution.
An outline of the product line-up currently supported by your organization.
- A description of the company's geographic reach and market penetration.
- Qualification and experience of your staff that will provide the requisite services (Resumes to be included) as per the Scope of Work.
- An outline of your professional partnerships and relationships to date.

ii) Methodology

Implementation:

Describe your overall implementation methodology and key considerations for implementation planning.

Describe your implementation approach. Include key activities, specific deliverables and milestones, timeline and resource requirements. For resource requirements, describe the ideal team composition between JPS and Bidder. For the timeline, include the proposed estimate of the number of weeks the implementation team will take to complete a project of this scale. Include any key assumptions and resources that JPS should be aware of when reviewing the overall implementation approach and timeline.

3.1 Bid Prices

Prices quoted by the bidder and further negotiated and agreed between the bidder and JPS shall be fixed during the bidder's performance of the contract and not subject to variations on any account.

Foreign Supplier:

- Prices should be quoted in USD.

Local Supplier:

- Prices should be quoted in JMD

Bidders are expected to submit their proposal in two (2) parts.

Operational Proposal; and

Financial Proposal

The Operational Proposal should not contain any pricing information. The Financial proposal should be separate and shall contain price information as set out under 3.3 below in Jamaican Dollars.

3.3 Financial Proposal

This proposal must be submitted under separate cover and clearly marked 'Financial Proposal'

3.4 Summary of Risks

The Bidder is expected to examine all instructions, terms and specifications in the Bidding Documents. Failure to furnish all information required by the Bidding Documents or submission of a bid not substantially responsive to the Bidding Documents in every respect will be at the Bidder's risk and may result in the rejection of its bid.

3.5 Bid Prices

The Bidder shall indicate what the total price is to the Company for performing the Services. Bidders must submit their price to include all associated expenses. Prices quoted by the Bidder shall be fixed during the Bidder's performance of the Contract and not subject to variations on any account.

4.0 SUBMISSION OF BIDS AND SELECTION CRITERIA

4.1 Bid Response

All responses must be in English Language. All responses must be uploaded to the Sharefile Folder in two (2) sections: Operational and Financial. The deadline for submission of bids is **02:00 pm on Friday November 05, 2021.**

RFP CALENDAR		
ACTIVITY	DUE DATE	RESPONSIBILITY

RFP date	October 21, 2021	JPS
Bidder submits all questions on RFP	October 27, 2021	Bidders
Final date to respond to all queries	October 29, 2021	JPS
Completion of Proposal and deadline for submission of bids to JPS	02:00 pm November 05, 2021	Bidders
Closed Bid Opening	November 09, 2021	JPS
Review and Evaluation of Bids	November 26, 2021	JPS
Post Tender Negotiations to be completed	December 03, 2021	JPS
Final selection and advise all bidders	December 10, 2021	JPS
Contract / PO signing	December 14, 2021	JPS

*N.B. All Bidders are required to also indicate if they decline to bid and provide a reason for same before the RFP closing date. Emails are to be sent to the RFP points of contact.

The Company may, at its discretion, extend this deadline for the submission of bids, in which case all rights and obligations of the Company and Bidders previously subject to the deadline will thereafter be subject to the deadline as extended.

Observing the deadline of the RFP, responses should be submitted electronically with appropriately file labels/names, and information required in Appendices. MS Excel, Adobe Pdf and Power Point file formats are acceptable. Proposal must be signed by an official authorized personnel who can bind the contractor to the provision of the RFP.

Any bid uploaded after the deadline for submission of bids prescribed by JPS will be rejected. Any proposal received that does not meet the requirements of this RFP may be considered to be non-responsive, and the proposal may be rejected.

The JPS will open bids privately. See calendar for date.

4.2 Late Bids

Any bid received by the Company after the deadline for submission of bids prescribed by the Company, pursuant to **Section 4.1**, will be rejected and/or returned unopened to the Bidder. JPS assumes no responsibility for delays caused by any internet provider or system malfunction.

4.3 Submittal Requirement

The bidder shall submit their proposals via the designated File Transfer Program (FTP) site, that is JPS Sharefile. The procuring entity is utilizing a FTP site to facilitate the bidding process. There are no license costs or usage fees to the bidding firm's for the use of the FTP site.

This will not be a reverse auction; instead this platform will simply provide the means to communicate your proposals to the procuring entity. The website address of the FTP will be shared with this RFP. Bidders are to upload files in responding to this request for proposal. Failure to do so may result in disqualification.

It is the responsibility of the bidding entity to ensure that their proposal is received by Procuring Entity (that is, uploaded to the FTP platform) by the due date and time. Any proposal received after the stated date and time may be rejected.

The bidding entities designated contact will be sent an email with detailed instructions on how to access the FTP site, including login credentials. This will provide access to an individual folder in which the proposal package can be uploaded.

4.4 Proposal Signing

All proposals must be signed by an official agent or representative of the company submitting the proposal.

4.5 Proposal Rejection

Bids received after the deadline for submission of bids will be rejected. Any bid received that does not meet the requirements of this RFP may be considered to be non-responsive, and the bid may be rejected. Bidders must comply with all of the terms of this RFP. JPS may reject any bid as being non-responsive that does not comply with the terms, conditions, and characteristics of this RFP or the key criteria for selection.

4.6 Right of Rejection

JPS reserves the right, at its sole discretion, to reject any and all bids or to cancel this RFP in its entirety.

JPS reserves the right to reject any and all proposal(s) at its sole and absolute discretion. Submission of a proposal constitutes acknowledgement that the Bidder has read and agrees to be bound by such terms and conditions as outlined in the Bid document.

JPS reserves the right to hold discussions/negotiations with OEM directly in arriving at final product specifications, warranty, pricing and delivery. This will not stop finalizing proposal directly with 3rd parties or OEM distributors.

5.0 SELECTION PROCESS AND EVALUATION CRITERIA

5.1 Method of Award

A selection committee consisting of JPS staff members will evaluate all responses. Based on the preliminary evaluation of the responses, we reserve the right to short list respondents.

Selection will be based on the contractor's responsiveness to the RFP and total price quoted (including recurring costs).

5.2 Determination of Responsive Bids

The company will examine the bids to ensure conformance to all the instructions listed in the Instructions to Bidders.

Omission of any of the requisite documentation may result in the bid being declared non-responsive and therefore rejected.

TECHNICAL CRITERIA	Result
Technical Proposal	Pass or Fail

COMMERCIAL CRITERIA	Score (%)
Cost of Devices	90
Payment Terms	10

5.3 JPS Bid Evaluation Discretion

JPS at its discretion may:

- Select a bid other than the lowest priced if JPS determines, at its sole and absolute discretion, that JPS' interests will best be served by doing so;
- Withhold any information used in conducting the evaluation;
- Reject any or all bids and enter into negotiations with other third party non-bidders, or any Bidder or Bidders that JPS may choose;
- Seek clarification from any Bidder regarding bid information and may do so without notification to any other Bidder;

- Continue the review procedure until a Bidder is selected successfully or until JPS chooses to reject all bids;
- Accept any bid or alternate as submitted without negotiations;
- Require revisions to, corrections of, or other changes to any bid submitted as a condition to its being given any further consideration;
- Select for negotiations only the overall best bids or alternate submitted, as determined by JPS;
- Truncate negotiations with a Bidder if JPS determines that progress towards a contract is not proceeding in a reasonable manner or at a reasonable pace;
- Open negotiations with additional Bidders or non-bidders.

5.4 Bid Discrepancies

Arithmetical errors will be rectified on the following basis:

If there is a discrepancy between words and figures, the amount in words shall prevail.

If the contractor does not accept the correction of errors, its bid shall be rejected.

The Company may waive any minor informality or non-conformity or irregularity in a Bid, which does not constitute a material deviation, provided such waiver does not prejudice or affect the relative ranking of any Bidder.

5.5 Right to Negotiate

Upon evaluation of the submitted bids, JPS reserves the right to enter into negotiations with one or more Bidders (not necessarily the Bidder with the lowest deliverable price submission) that appear to have submitted a bid that meets the needs and requirements of JPS. Negotiations could include, but are not limited to, price and the terms and conditions of this RFP. However, issues may arise that JPS may not negotiate due to policies or strategies, and an impasse could arise. If, for any reason, a Bidder and JPS cannot arrive at a mutual agreement that would result in the issuance of a contract, JPS reserves the right to terminate negotiations, to reject the bid, and to continue negotiations with other responsive Bidders that may lead to the issuance and award of a contract.

5.6 Written Clarification

JPS reserves the right, at its sole discretion, to request clarifications of bids or to conduct discussions for the purpose of clarification with any or all Bidders. The purpose of any such discussions will be to ensure full understanding of the bid proposal. Discussions will be limited to specific sections of the bid identified by JPS and, if held, will be after initial

evaluation of the bids. If clarifications are made as a result of such discussion, the Bidder will submit such clarifications electronically. Refusal to respond to JPS' request for clarifications may be considered non-responsive and be used as grounds for rejection of the bid.

5.7 Contract Award

The award will be based on the proposal that is most responsive to the requirement of JPS and that which will offer the greatest value for JPS.

Issuance of this Bid does not constitute a commitment by JPS to award any contract or to perform the research services as per the Offer made in response to this RFP.

JPS reserves the right to invite any or all Bidders to make an in-person presentation.

The Contract shall be interpreted in accordance with the laws of the Purchaser's country.

6.0 SCOPE OF SERVICES

The scope will involve the design, configuration and delivery of a new four (4) node Isilon Cluster for Disaster Recovery and Backup of our NFS workload. The infrastructure will be deployed to our Washington Boulevard site and must have the ability to scale in support of future growth demands.

The proposed infrastructure must take into consideration the utilization of software features that will ensure optimal performance and efficiency so as to achieve the following:

- An RPO and RTO of one(1) day or less.
- A rich and seamless experience for the administrative and end users.
- Monitoring of synchronization and health of Disaster Recovery cluster.

GENERAL CONDITIONS OF CONTRACT

The Vendor will be required to comply with the following conditions:

7.1 Sub-Contracting

If the Vendor needs to sub-contract any part of the work, such arrangements must be confined to the Vendor and the sub Vendor. JPS intends to enter into a contract with a single entity. Where a sub Vendor is a part of this project, this should be declared by the Vendor to JPS and information must be provided on the intended party

7.2 Warranties, Indemnification and Limit of Liability

The Vendor warrants that the services shall be undertaken in accordance with the standard of care, skill and diligence appropriate at the time of performance expected of industry recognized firms performing services of a similar type and nature.

The Vendor warrants that they have the technical competence and resource capability to design, develop, and implement the activities.

The Vendor agrees to indemnify and save JPS, including also its employees, officers, directors, affiliates, sub-Vendor or suppliers of all tiers, consultants and agents, harmless from any and all losses, damages, claims, causes of action, liabilities, losses, costs or expenses, including death, to the extent caused by the negligence or willful misconduct of the Vendor, its agents, employees or s' affiliates, their agents, or employees, in connection with the works, except if such injuries or death to persons, or damage to property, is caused solely by the Company's negligence or willful misconduct.

Neither party to this contract may assert against the other party any claim for breach or non-performance in connection with this contract unless the asserting party has given the other party written notice of the event giving rise to liability within twelve months after the asserting party first knew or should have known of such event.

The provision of this clause shall survive any expiration or termination of this contract.

7.3 Prices for Services

Prices charged by the Vendor for the Services performed under this Contract shall not exceed the prices quoted by the Vendor in the financial proposal and shall be fixed for the period of the Contract unless otherwise agreed by the Parties in writing.

7.4 Terms of Payment

The Vendor shall invoice JPS at agreed intervals. In order to facilitate consistency in the review and approval of invoices, all invoices should clearly state details of the work performed.

JPS shall pay within 30 working days of receipt of invoice.

7.5 Termination

JPS reserves the right to terminate the contractual arrangement after the initial phase of the migration process in the event that the standards of delivery are not met. Either party may terminate the contract without cause by giving 30 days notice to the other party.

7.6 Force Majeure

The Vendor shall not be liable for termination by default, if and to the extent, that its failure to perform its obligations under the Contract is the result of an event of Force Majeure.

If a Force Majeure situation arises, the Vendor shall promptly notify the JPSCo in writing of such condition and the cause thereof. Unless otherwise specified by JPS in writing, the Vendor shall continue to perform its obligations under the Contract as far as is reasonably practical, and shall seek all reasonable alternative means for performance not prevented by the Force Majeure event.

7.7 Penalties/Liquidated Damages

The performance of services shall be made by the Vendor in accordance with the specifications and/or standards specified by JPS.

The penalty amounts presented for each class of violation will be pursued on a “per violation” basis. In determining the amount of a penalty or the degree of a proposed sanction to be assessed JPS will consider the following factors:

- (1) The severity or seriousness of the violation.
- (2) Whether the violation was willful or intentional.
- (3) Whether the Vendor acted in good faith to avoid or mitigate the violation or to correct the violation after it became apparent.
- (4) Whether the Vendor has engaged in similar violations in the past.
- (5) The level of penalty or sanction necessary to deter future violations.

7.8 Equipment

All equipment or supplies provided by JPS to the Vendor shall remain the property of JPS. The Vendor shall return such equipment to JPS upon termination of the Contract or when the equipment is no longer needed by the Vendor. The equipment shall be in the same condition as when it was delivered to the Vendor by JPS. The Vendor shall have full responsibility for the keep and care of the equipment.

7.9 Insurance

Although not a requirement, the Vendor who is awarded the contract maybe required to provide insurance as outlined below:

- **Public liability insurance**

For personal injury, death or property damage arising from accidents during the performance by the Vendor of its obligations under the contract and with a minimum limit of indemnity of \$2,000,000 for any one event or period.

- **Employers Liability insurance**

Covering all employees and casual workers and with an Indemnity to Principal extension with a minimum limit of indemnity of \$2,000,000 for any one event or period.

- **Personal Accident Insurance**

Coverage or its equivalent covering all its employees for claims for personal injury or death in connection with this contract.

8.0 SERVICE LEVEL STANDARDS (SLS)

All work carried out under this Contract shall be of the highest standard and carried out to completion by competent professionals. The timelines stipulated for the various components of this project must be strictly adhered to ensure timely migration and avoid any undue delay or interruption of service.

In addition to the following Service Level Standard, the Vendor shall enclose in their proposal their standard SLS agreement. This should include but not limited to the following:

- i) System up time (99.8% performance)
- ii) System back-up
- iii) Disaster recovery (how data is backed-up and how quickly it can be retrieved)

1.0 Identification Cards

All Vendor employees/agents shall have a valid company Identification Card to gain access to the JPS premises and should be displayed by the Vendor or his employee/representative when carrying out work on the said premises. The ID should show the following:

- Vendor/Sub-Vendor Company's name.
- Employee's name.

2.0 Dress Code

It is expected that each company will have its own dress code. However, our expectation is that Vendors' employees will be appropriately and neatly dressed in business attire.

3.0 Trademark/Logo

From time to time the Vendor may be required to use the JPS logo or trademarks in its training materials. The Vendor shall use such logo/trademark for the purpose of executing the training only and shall take all necessary steps to secure such property from external use.

4.0 Training

The material produced by the Vendor must be sustainable beyond the training period and must be shared with JPS for future reference/use. A soft copy of the training content shall be presented to JPS training department for inclusion into the training management system. The Vendor shall demonstrate command of the material and must be able to explain concepts well, use relevant examples and create activities that assist learning.

5.0 Work Plan

The Vendor shall prepare and submit to JPS a detailed work plan in Microsoft Project format within two (1) week after award of the contract.

Appendix I

We thank you for your interest in seeking to do business with the Jamaica Public Service Company Limited. In order to obtain knowledge of your company' and your company's capabilities in meeting our business objective we request that you complete the attached form and return to:

Vendor Prequalification Management
Jamaica Public Service Co. Ltd
Purchasing Department
6 Knutsford Blvd
Kingston 5
Jamaica

The information provided will be used for pre- approval and registration purposes only; it does not guarantee any business within The Jamaica Public Service Co. Ltd. The information received will be evaluated in order to determine whether or not your company qualifies as a JPS service provider. A response on the outcome of the evaluation will be provided to all applicants.

*ALL INFORMATION PROVIDED IN THIS DOCUMENT
WILL BE TREATED IN THE STRICTEST CONFIDENCE*

1. BUSINESS PROFILE

List the principals, officers or partners of your company

A. Company's Name: _____

Street Address: _____

Mailing Address: _____
(if different from above)

Telephone No: _____

Fax No: _____

Email Address: _____

Internet web-site: _____

Parent Company: _____

Subsidiary: _____
If applicable

Sub-Contractor: _____
If applicable

Address: _____

2. Principal Officers/Directors (use additional sheet if required):				
Name				
Title				

If yes, please explain:

Does your company have any outstanding claims against it? Yes · No ·

If yes, please explain:

7. Product Offering

Describe type(s) of service or product you are able to supply and indicate whether or not you will use sub-contractors. (Attach additional sheet if space provided is inadequate)

Provide details of the technical support and after sales service provided:

8 FINANCIAL DATA

The most recent audited Financial Statement will be required if your company is approved to be on our vendors list

State any known circumstances significant for evaluation of your company's financial standing:

For international companies only:

Dunn & Bradstreet Reference Number: _____

9 SERVICE CONTRACTS

9a Expertise

What percentage of your work is subcontracted? _____ %

9b. Insurance

Does your company has or will obtain the following insurance coverage?

Name	Minimum Coverage	Yes	No	If no explain
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Employers Liability	US\$100,000	.		
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Public Liability	US\$100,000	.		
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Has your company established, documented and implemented a Quality Assurance System? Yes

· No ·

If yes, when was your Quality Assurance System implemented?

13b. References

Please provide customer references, including contact addresses and phone numbers of your major customers that you have done business with in the last 12-24 months

i. _____

ii. _____

iii. _____

14 STATEMENT OF ACCEPTANCE

I certify that the information herein is an accurate representation of the company, and that JPS will be relying on this information in deciding whether or not to invite the company to bid and in awarding work to the company. Any false information supplied will disqualify me/us from being placed on your Approved List of Vendors.

Completed by: _____
Print Name

Title _____

Signature: _____

Date: _____

Your company stamp (if applicable)

14a. Please attach the relevant documents

- Certificate of Registration
- Company Brochure

- Product Catalog (Vendors only)
- Quality Assurance Certification/ISO9000 Certification

Appendix II

REFERENCE

Provide details of similar projects that you have worked on in the past include the following			
Description	Projects		
	1	2	3
Name and address of references			
Type of System Installed			
Size of system			
Date of Installation			
Your company's involvement in the implementation			
– Sale			
– Commissioning and hand over			
– Design and – Implementation			
– Maintenance			

Please provide a brief description of the work provided, include size of the design system			
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APPENDIX III

Bidders shall demonstrate in their response their ability to meet the minimum requirements listed within this RFP to include the following:

1.0 Requirements

Isilon Cluster Node(4 nodes)

1. *Compute:*
 - a. CPU: 2.2 GHz
 - b. Cores:4 **
 - c. Frequency/Speed: 3.0 GHz
 - d. Memory:1.5 TBs

2. *Model:*
 - a. Dell EMC Isilon - H400

3. *Software:*
 - a. Superna DR Manager
 - b. Synch IQ Replication Software
 - c. One FS License
 - d. Cloud Pool License

4. **Special Considerations**
 - a) *All optics, cables and networking dependencies must be included.*
 - b) *Support and Maintenance for 5 years should be included*

2.0 Delivery

1. The solution must be implemented within 30 days.