



REQUEST FOR EXPRESSIONS OF INTEREST

CONSULTING SERVICES

3238/OC-GY; 3239/BL-GY: POWER UTILITY UPGRADE PROGRAM; GRT/EX-14519-GY: NON REIMBURSABLE FINANCING AGREEMENT.

Consultancy services to provide procurement training to Guyana Power & Light Inc. staff and other related activities

The Government of the Cooperative Republic of Guyana has received financing from the Inter-American Development Bank (IDB) and the Caribbean Investment Facility (CIF) of the European Union (EU) towards the cost of a Power Utility Upgrade Program and it intends to apply part of the proceeds to eligible payments under any contract which may result from responses to this Request for Expressions of Interest.

The Power Utility Upgrade Program has three components. One of these – Component II – is focused on supporting Guyana Power & Light Inc. (GPL) in improving its performance in key business areas such as network planning and design, commercial operation, power and network operations, demand-side management and other related areas. Such support will include the funding of specialised consultancy services, the recruitment of academically and professionally qualified staff, training and other aspects with the aim of improving GPL's capabilities to provide an efficient, reliable and sustainable service.

As part of Component II and in order to contribute to meeting this aim, consultancy services are being sought to provide procurement training to Guyana Power & Light Inc. staff and other related services. Oracle Finance software has been selected by GPL as the financial management solution that it wishes to use and the order processing module that forms part of this has been implemented by the Company. As a further step, the inventory management module from the Oracle Finance software was recently implemented. This provides the foundation for a rapid and significant improvement in GPL's procurement processes, especially if appropriately supported by training and suitably refined procedures. The intended outcome is to improve the skills of the Company in operating an effective procurement process.

As a step to achieving this improvement, GPL is proposing to contract a consulting firm or training institution to (i) develop and execute a well targeted program of training in procurement management to the procurement staff and selected individuals from other departments (not exceeding 25 individuals in total); and, (ii) work with GPL staff to produce a set of standard equipment specifications that can be used as templates for producing procurement documentation such as "expressions of interest" and "requests for proposals".

In order to be considered for short-listing, interested consulting firms having the relevant resources, qualifications and experience, and are from the Bank's Member Countries as well as

firms recognized as eligible by the European Union under its applicable regulations on procurement, are herewith invited to submit their Expressions of Interest (EOI) with no more than fifteen (15) pages, including: (i) legal name of the Consulting Firm; (ii) legal representative properly authorized to sign the declaration for and on behalf of the Firm; (iii) address; (iv) telephone number and fax; (v) e-mail address of contact person and website; (vi) information about the Consulting Firm organization and its principal areas of expertise and activities; (vii) description of general experience relevant to the requirements, especially in Latin America and Caribbean countries, within the last 10 years; and (viii) description of general experience relevant to the activities listed above. The information requested in (vi), (vii) and (viii) should include, as a minimum: a description of the activities, the degree or percent of participation in the projects quoted, the execution period and dates, the level of responsibility held by the company in each project (technical, supervision or administrative responsibility). The curriculum vitae of potential personnel to be involved in the studies are not required at this stage.

The consultancy is to be executed over a maximum of twelve months in Georgetown, Guyana with a minimum of forty contact hours between the trainers and the trainees.

Interested consulting firms will be determined to be short-listed by demonstrating in their Expressions of Interest that they have the relevant resources, qualifications and experience, whether by themselves or in conjunction with other eligible firms. As a result of the EOI's evaluation, GPL will short-list six(6) Consulting Firms or association of firms, that will be invited to present Technical and Financial Proposals, using a Quality- and Cost-Based Selection (QCBS) method.

Consulting firms may associate with other consulting firms with the aim of enhancing their qualifications.

Experience in the Caribbean would be an advantage. The working language of the consultancy will be English, and reports, training courses and associated materials will therefore be presented in that language.

Consultants will be selected in accordance with the procedures set out in the Inter-American Development Bank's Policies for the Selection and Contracting of Consultants financed by the Inter-American Development Bank GN-2350-[9]. Firms recognized from the Bank Member countries will be eligible as well as firms recognized as eligible by the European Union under its applicable regulations on procurement.

Expressions of Interest can be delivered in person via direct mail or e-mail at the address below by 16:00hrs on February 8, 2018.

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